

A photograph of a wind farm on rolling hills. Several white wind turbines are scattered across the landscape under a blue sky with scattered white clouds. The terrain is a mix of brown and green grass. A dark shadow of a turbine is cast on the ground in the foreground.

# ACCESSIBLE POWER SUPPLY

# Company's profile

- ⚡ **Rapidly growing power supply company**
- ⚡ **Established in 2018**
- ⚡ **Operates in 14 regions of the Russian Federation**
- ⚡ **The member of the wholesale electricity market**
- ⚡ **Electricity sales volume is more than 1 000 million kWh**
- ⚡ **Huge projects have been successfully implemented for optimization the enterprises power supply in various industry sectors**

**KS**  
ENERGOSBYT

## LLC KS Energosbyt

As a member of the wholesale electricity market, the independent energy supply company LLC KS Energosbyt offers consumers comprehensive services for the purchase of electricity.

Our experience shows that consumers of LLC KS Energosbyt usually reduce the cost of purchasing electricity (up to 18%) due to proper pricing strategy and low operating costs relative to a purchase from a Guaranteeing Supplier in the region.

# Crucial indicators

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Reporting period	2021	2022	2023	2024 Planned
<b>Revenue</b>	911 935	1 485 950	1 265 182	1 600 000
<b>Charter capital</b>	1 050	1 050	1 050	1 050
<b>Current assets</b>	162 065	351 462	339 705	350 000

\* Financial indicators are given in thousand rubles. The growth of indicators in 2024 is expected from the concluded energy supply contracts.

# Presence map

LLC KS Energosbyt operates in 14 regions:



- ⚡ Astrakhan region
- ⚡ Bashkortostan republic
- ⚡ Bryansk region
- ⚡ Volgograd region
- ⚡ Vologda region
- ⚡ Lipetsk region
- ⚡ Irkutsk region
- ⚡ Moscow region
- ⚡ Novgorod region
- ⚡ Orenburg region
- ⚡ Penza region
- ⚡ Rostov-on-Don region
- ⚡ Sverdlovsk region
- ⚡ Chelyabinsk region

# Our clients

Clients of LLC KS Energosbyt are Russian leading companies in various industry areas:



**Food and beverage**



**Industrial and production factories**



**Shopping malls**



**Branched holding companies**



**Foreign capital enterprises**

# Company Services

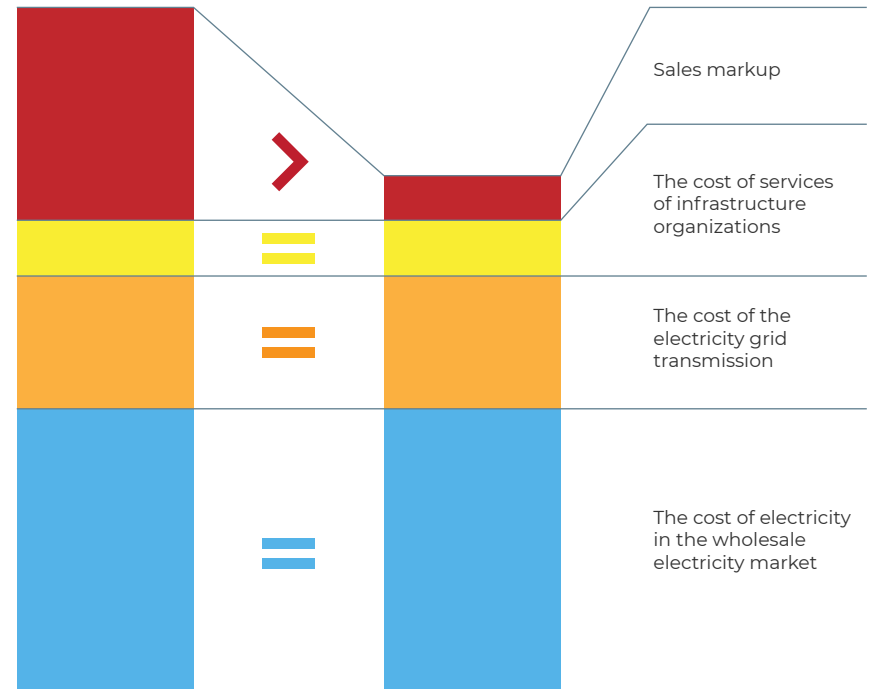
- ⚡ Power supply of enterprises from the wholesale and retail electricity markets
- ⚡ Access of consumers in the wholesale electricity market as an independent members
- ⚡ Reduction purchasing costs of energy
- ⚡ Development and/or modernization of an automated information and measurement system for commercial accounting energy consumption
- ⚡ Assistance during the operation in the wholesale electricity market
- ⚡ All types of the support for an efficient energy supply for any enterprise
- ⚡ Development of client's energy supply company

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# The formation principle of tariff

The tariff of the regional Guaranteeing Supplier



The tariff of LLC KS Energosbyt



# Sales markup, applied in calculations with the Consumer



The sales markup of LLC KS Energosbyt, which will be used in the calculations, depends on the Consumer's choice. It may be:

-  **Fixed**, in rubles/kWh, which is not tied to the sales markup of the Guaranteeing Supplier in the region.
-  **Percentaged**, as a percent of the sales markup of the Guaranteeing Supplier in the region.

\* Using one of these principles the Consumer has the opportunity to save about 200 thousand rubles monthly with the electricity consumption about 1 million kWh per month, if the Guaranteeing Supplier has a sales markup of about 0.25 rubles/kWh.



# Our benefits



**Transparency of the tariff**



**The opportunity of obtaining an economic effect from the moment of the conclusion the Energy Supply Contract**



**High-quality energy traders**



**LLC KS Energosbyt prepares monthly price reports for Clients**




**Personal manager**


# Contacts

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We are ready to answer any of your questions  
and always opened for mutual cooperation

**KS**  
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